

## **Imagine New Horizons....**

Ready for a new challenge? **Dassault Systèmes** is looking for a **Legal Counsel** to work in its **Milan office**, to provide general legal support in the EUROMED GEO (Italy, Turkey, Israel and Balkans), with a focus on business transactions.

You have dreams? You enjoy a challenge? Here at Dassault Systèmes, we empower people with passion to change the world.

Let's open new horizons together with the power of 3DEXPERIENCE virtual universes! Join our team and shape your career with 3DS!

### **What will your role be?**

As a **Legal Counsel** you will provide legal advice and support for commercial matters (and corporate as needed) in EUROMED, but also potentially in other EMEAR countries. You will be part of a team of experienced lawyers across EMEAR and you will report to the Head of Legal for EUROMED. You will be primarily responsible for supporting the sales and services organizations and other business stakeholders, including decision makers in EUROMED.

While being a trusted advisor supporting on any legal topic, your main areas of focus are commercial transactions.

The role could also include work related to employment, policies, purchasing contracts, dispute resolution, regulatory compliance issues and support in M&A transactions as needed as well as training.

As key thought leader and business advisor in the company you have excellent advocacy, communication, organization, and time management skills. You are a team player, responsive, and can consistently meet turnaround times in a fast-moving environment.

### **The challenges ahead**

- Support sales and services groups with closing customers' transactions
- Negotiate and draft software license agreements, professional services and support agreements, public administration tenders, NDAs, distribution agreements, and other related contracts
- Support EUROMED related aspects of group acquisitions and mergers, including post-acquisition or merger implementation in coordination with HQ Corporate Legal team as needed and assigned
- Advise on general corporate and commercial matters in cooperation with HQ Corporate Legal team
- Develop and provide employees training materials regarding legal processes, corporate compliance and other legal topics
- Actively contribute to EMEAR Legal Department initiatives

### **Your key success factors**

- Bar exam
- Minimum 5 years of relevant experience in an international company (ideally stock-listed company) or a law firm
- IT industry experience (Software preferable)
- Fluent in English (including Legal English)
- Excellent drafting skills and attention to detail
- Able to advise, support and interact with senior management

- Ability to communicate and work effectively with sales, finance, professional services, operations, and other internal teams in the Geo and across the world
- Self-starter and able to work independently and to report effectively to the management
- Good business judgment and strategic thinking
- Team player
- Good sense of humor

If you are interested, please send your CV in English to [alessandra.naso@3ds.com](mailto:alessandra.naso@3ds.com)