

# LEGAL ENGLISH: FOCUS ON CORPORATE COUNSEL SKILLS FOR COMMERCIAL SUCCESS - 20 ORE

## **CREDITI RICHIESTI**

Today's preeminent legal professionals must be *T-shaped*, not only demonstrating extensive technical expertise but also interdisciplinary skills. This course is designed to equip corporate counsel with the language tools needed to work with diverse teams and develop a strongersense of cultural and commercial awareness.

- 1. NEGOTIATION

  Soft skills and language for effective and successful negotiation in English.
- 2. ACTIVE LISTENING
- 3. LEGAL REASONING Hypothetical language
- 4. LANGUAGE FOR REPORTING AND BRIEFING IN ENGLISH
- 5. VIDEO AND CONFERENCE CALLING Language and soft skills for meetings
- 6. CLIENT COMMUNICATION QUOTIENT How to improve one's own CCQ
- 7. LEGAL WRITING SKILLS
  Appropriate persuasive and informative drafting
- 8. DRAFTING LEGAL DOCUMENTS Language for contracts
- 9. LANGUAGE FOR BUSINESS AND COMPANY LAW
- 10. ACCURACY AND FLUENCY
- 11. TIME MANAGEMENT AND MANAGING YOUR WORKLOAD SMARTLY Routines, Habits and Systems

### **DATE PRIMAVERA 2023**

23 marzo – 25 maggio giovedì 13.00 - 15.00

#### **QUOTA D'ISCRIZIONE**

€ 650,00 + IVA

#### **DOCENTE**

**PAULA RILEY**Qualified Solicitor of UK